

# **Compensation Plan**

https://aivia.io Revised: March 20, 2021 AIVIA WEALTHTECH, INC

# Introduction

At AIVIA WEALTHTECH, INC. (AIVIA) we realize that our Independent Business Owners (IBO) are among our most important people. Our Compensation Plan is designed to compensate IBOs who are diligently working to make the most out of this income opportunity. We believe in rewarding those who have decided to make a successful career with us. Our Company is based on the principles of **INTEGRITY**, **HONESTY** and **TRANSPARENCY**.

With this philosophy in mind, before we present the Compensation Plan, we want to make a very Important Statement and Disclosure:

THE FACT OF EXISTENCE OF THE COMPENSATION PLAN DOES NOT GUARANTEE INCOME. WITHOUT EFFORT, YOU WILL NOT GENERATE ANY INCOME. IN ORDER TO GENERATE AN INCOME YOU WILL NEED TO MAKE A LOT OF EFFORT. EVEN THAT DOES NOT GUARANTEE ANY INCOME. THE LEVEL OF SUCCESS OF ANY INDEPENDENT BUSINESS OWNER, LIKE IN ANY BUSINESS OPPORTUNITY, DEPENDS ON THEIR SKILLS, EFFORT, KNOWLEDGE, EXPERIENCE, ATTITUDE, CONNECTIONS, CONTRIBUTION, FINANCIAL STABILITY, ALLOCATED TIME, CREATIVITY AND WILL POWER. AIVIA and OUR IBOS DO NOT GUARANTEE ANY INCOME AND DO NOT MAKE ANY CLAIMS REGARDING INCOME. YOU SHOULD DO YOUR DUE DILIGENCE BEFORE BECOMING AN IBO WITH AIVIA. ALL INCOME EXAMPLES ARE HYPOTHETICAL AND ARE USED TO EXPLAIN THE OPERATION OF THE COMPENSATION PLAN, WHICH ARE BASED SOLELY ON MATHEMATICAL PROJECTIONS.

To understand the AIVIA Compensation Plan, it is important to understand the difference between IBOs and Customers. The AIVIA Business model is based on acquiring new Customers who purchase our Products: Premium or VIP packages. Representatives can earn Commissions and Bonuses based strictly on the sale of those products. Those sales could be personal sales and the sales made by their Team. No commissions are paid for recruiting new IBOs. Additionally, only IBOs may be placed in the Marketing Organization and assigned Business Tracking Center and ID number.

# **Our Compensation Plan Offers Six Types Of Bonuses**

- 1. Personal Sales Bonus
- 2. Team Sales Bonus
- 3. Residual Bonus
- 4. Rank Bonus
- 5. AivDrop Bonus
- 6. AivDrop Multiplier Bonus

Our Compensation plan employs a a 3X9 Trinary Structure. Each new representative is placed in the 3X9 Trinary Structure. However, some of the elements of the Compensation Plan are calculated based on the genealogy as Unilevel Compensation Plan.

We are convinced that our Compensation Plan helps IBOs to achieve the most profitable results with our Company.

This Compensation Plan is an integral part of an entire IBO Agreement that includes Policy and Procedures and IBO Terms and Conditions, IBO and/or Entity Application's (if Applicable) Terms of Use of the website https://aivia.io

# **1. Personal Sales Bonus**

IBO earns personal sales bonus every time upon sale of our packages: Premium or VIP.

1.1. Upon personal sale of the Premium package at 650 USDT, IBO will earn 170 USDT 1.2. Upon personal sale of the VIP package at 1200 USDT, IBO will earn 340 USDT.

1.3. Upon personal sale of the upgrade from Premium to VIP package, IBO will earn 170 USDT.

1.4. Personal sale bonus payout: Personal sales bonus awarded and reflected in the IBO's back office and available for withdrawal immediately after Company receives the USDT.

1.5. Qualification: Any IBO who activates the Business Tracking Center by paying a one time activation fee in the amount 40 USDT and executing IBO agreement has the right to earn a Personal Sales Bonus. Each Affiliate that sells Premium or VIP packages or package upgrades has the right to earn a Personal Sales Bonus. There are no limits for the number of sales that IBO can make.

1.6. Purchase of the packages by IBO for personal use. If IBO makes a purchase of the package for his/her own use, this sale is credited to the Upline Sponsor. The IBO does not earn Sale Bonus on his/her own purchase or the upgrade. If an IBO has purchased the pack Premium or VIP for personal use, this IBO will become Qualified and exempt from meeting monthly sales requirements to maintain status for the Team Bonus. (see paragraph 2)

Example: IBO Ben showed the business opportunity of AIVIA WEALTHTECH, INC. to Lisa. Lisa decided to become an IBO. She has registered using Ben's referral link as an IBO. For registering Lisa as an IBO, Ben does not receive any compensation. Lisa is an IBO, just like Ben. Lisa decided to purchase the Premium Package at the same time or at any other time. Ben will earn a Personal Sale Bonus of one hundred and seventy USDT (170 USDT). Three months later, Lisa decided to upgrade her Package from Premium to VIP. Ben will receive an additional one hundred seventy USDT (170 USDT) as a Personal Sale Bonus.

# 2. Team Bonus

Team Bonus is awarded and paid based on the sales volume of IBO's downline. This bonus is awarded and paid up to the ninth level in IBO's trinary organization. Even if your sponsor places his personally enrolled IBO in your trinary organization as a spillover, any retail sale made by all IBOs of your trinary organization generates volume for a team bonus. If certain qualification requirements are met, IBO can receive a team bonus up to the ninth level in its trinary organization

# 2.1. Team Bonus Qualification and Sales Volume Requirements:

In order to start receiving a team bonus, the IBO must make a minimum of one sale of Premium or VIP pack or by purchasing a Premium or VIP pack for personal use (See paragraph 1.6). When an IBO makes at least one personal sale, this IBO is entitled to receive the Team Bonus from the first three levels in its trinary organization. Each subsequent sale gives IBO the opportunity to receive a Team Bonus from three additional levels. When performing three personal sales, the IBO will receive a Team Bonus up to the ninth level in its organization. Nine is the maximum number of levels. In other words, only 3 personal retail sales enable the IBO to receive the maximum Team Bonus (up to the ninth level in their organization)

# 2.2. Grace Period Rule

In order to help a new IBO, AIVIA offers a grace period of 14 days from the day of becoming IBO by activating a business center. If the sponsor places any spillover sales in IBO's trinary organization, IBO can earn a team bonus retroactively based on the depth of the spillover and number of sales made within 14 days of IBO activation of the business center.

•

# 2.3. Two ways to maintain a Qualified Rank:

1. An IBO can maintain a Qualified status by making three retail sales of Premium or VIP pack every month.

2. If the IBO made a purchase of the Premium or VIP pack that would be a sufficient sales volume to maintain a Qualified Rank and the monthly sales qualification requirement is waived

AIVIA does not require an IBO to make personal monthly sales if an IBO has purchased a Premium or VIP pack for personal use in order to maintain Qualified status to receive a Team Bonus.

# 2.4. Sales Volume for Premium Package:

The IBO's team sales volume is generated by retail sales of the Premium Package made by any IBO in one's marketing organization. The IBO has the opportunity to receive thirty USDT (30 USDT) up to the ninth level, subject to meeting qualification levels.

Qualification Levels:

An IBO that makes one personal retail sale may receive a bonus three (3) levels in its organization

An IBO that has made two personal retail sales may receive six (6) levels in its organization

An IBO that has made three personal retail sales may receive a bonus nine (9) levels in its organization.

# **2.5. Sales Volume for VIP Package:**

The IBO's team sales volume is generated by retail sales of the VIP Package made by any IBO in one's marketing organization. The IBO has the opportunity to receive sixty USDT (60 USDT) up to the ninth level, subject to meeting qualification levels.

Qualification Levels:

An IBO that makes one personal retail sale may receive a bonus three (3) levels in its organization

An IBO that has made two personal retail sales may receive six (6) levels in its organization

An IBO that has made three personal retail sales may receive a bonus nine (9) levels in its organization.

# **2.6. Sales Volume for upgrade from Premium to VIP package:**

The IBO's team sales volume is generated from upgrading from Premium to VIP package made by any IBO in one's marketing organization. The IBO has the opportunity to receive thirty USDT (30 USDT) up to the ninth level, subject to meeting qualification levels..

- Qualification Levels:
- An IBO that makes one personal retail sale may receive a bonus three (3) levels in its organization
- An IBO that has made two personal retail sales may receive six (6) levels in its organization
- An IBO that has made three personal retail sales may receive a bonus nine (9) levels in its organization.

For more details please see table # 1:

Level	VIP Package	Premium Package or Upgrade to VIP Package	Number of Personal Sales
1	60 USDT	30 USDT	
2	60 USDT	30 USDT	1

Table #1

3	60 USDT	30 USDT	
4	60 USDT	30 USDT	
5	60 USDT	30 USDT	2
6	60 USDT	30 USDT	
7	60 USDT	30 USDT	
8	60 USDT	30 USDT	3
9	60 USDT	30 USDT	

**2.7. Team bonus payout:** Team bonus awarded and reflected in the IBO's back office and available for withdrawal immediately after Company receives the USDT.

# **3. Residual Bonus**

Residual Bonus is structured using the Classic Breakaway MLM organization. There are two types of Residual Bonuses:

**a)** The Referral Residual Bonus based on the profits of Investors personally referred by the IBO. IBO is not limited in the number of personal referrals. Every personal referral is placed in the first level downline. In order to receive the Residual Bonus, the IBO must enroll investors on the platform who will create a crypto portfolio. 5 % of the profit generated by Traders and Trading Bots in the accounts of the personally referred Investors is awarded to an IBO.

**b)** The Global Residual Bonus based on profits of Investors referred by the entire downline organization that derives from an IBO's personally recruited IBOs. IBO is not limited in the number of personal recruits. For the calculation of the Global Residual Bonus, every personal recruit is placed in the first level downline. In order to receive the Residual Bonus, the entire organization must enroll investors on the platform who will create a crypto portfolio where the amount will be a minimum of 200,000 USDT or greater. Up to 5 % of the profit generated by Traders and Trading Bots in the accounts of all Investors in IBO's downline is awarded to an IBO before the breakaway.

# **3.1.** Qualifications to receive a Referral Residual Bonus.

In order to receive the Residual Bonus, the IBO must enroll investors on the platform who will create a crypto portfolio.

# 3.2. Qualifications to receive a Global Residual Bonus.

In order to receive the Global Residual Bonus, the entire IBO's organization derived from personal recruits must enroll investors on the platform who will create a crypto portfolio where the amount will be a minimum of 200,000 USDT or greater in combined funds in IBO's organization, including IBO's own funds (if any).

# 3.3 The BTC qualification amount required to receive Global Residual Bonus as follows:

1% Global Residual Bonus 200,000 USDT+

2% Global Residual Bonus 500,000 USDT+ 3% Global Residual Bonus 1,000,000 USDT+ 4% Global Residual Bonus 2,000,000 USDT+ 5% Global Residual Bonus 4,000,000 USDT+

#### 3.4 Breakaway Rule for Global Residual Bonus

If any of downline IBOs have completed any qualification within the organization, this IBO becomes a breakaway and the Global Residual Bonus from it's structure will be awarded to this IBO based on qualification amount described above in paragraph 3.3. The IBO sponsor will receive the Global Residual Bonus on the rest of an organization. Please see the example below

#### Example:

Mark has 300 BTC volume in his entire organization and he is receiving 5% Global Residual Bonus based on the profit generated by the Traders and Trading Bots. Gina who was personally recruited by Mark has an organization with 200,000 USDT volume. Gina is a breakaway and she is receiving 4%. Mark will be receiving only 1% from Gina's part of the organization (200,000 USDT portion). He will continue to receive 5% from his other organization(400,000 USDT portion) if there are no more breakaway qualifiers.

**3.5. Payout of the Residual Bonus:** Payout of the Residual Bonus: Residual bonus is awarded once a month.

All calculations are made for the previous month. For the purpose of the Residual Bonus payout, no more than 400,000 USDT from a single Investor will be calculated. It is important to know that the residual bonus is paid only if the Investors and Traders have paid the invoice issued by the Company. The Company is not liable and does not pay a residual bonus if Traders have not paid the invoice and have not fulfilled their obligations. Any late payments received are awarded the next payout period.

For example, Mark earned a residual bonus for the month of February. By March the 15th, all settlements take place and a residual bonus is paid out

#### 4. Rank Bonus

A one-time payment depending on the rank achieved. The bonus is equivalent to 300 to 100,000 USDT and is awarded and paid in AIV tokens at the market rate at the time of transfer.

**4.1. Payout of a Rank Bonus. A Rank Bonus is awarded and reflected in the back office as soon as the rank is achieved.** AIV tokens in equivalent to the amount of USDT related to the Rang achieved are transferred within 10 days to the IBO's Aivia Platform Account.

**4.2. Minimum volume to achieve ranks and maintaining the balance of the trinary organization requirements.** To receive a Bonus for achieving ranks, IBO has to meet a

sales volume qualification of minimum 3 personal sales and, starting with the rank Director 100 and higher, keep the balance of sales volume as follows: Maximum 50% of the entire qualifying volume deriving from one of the 3 branches of the trinary structure will be taking in consideration in order to achieve the Rank Director100 or higher. Table number 2 shows minimum qualifying volume to achieve ranks.

Rank	Qualifying Sales Volume	Payout
Director 3	3	300 USDT
Director 12	12	500 USDT
Director 50	50	1,000 USDT
Director 100	100	2,000 USDT
Director 250	250	3,000 USDT
Director 500	500	3,000 USDT
Director1000	1,000	5,000 USDT
Regional Director	2,000	20,000 USDT
National Director	5,000	50,000 USDT
International Director	10,000	100,000 USDT

Table #2

Example 1: Ben has recruited only one IBO, who is very active and build organization that made 210 sales of VIP or Premium packages. In this case according to the rules of 50% qualifying sales volume only 50 sales will be considered toward the rank advancement. Ben did not achieve the rank Director100.

Example 2: Ben has recruited three IBOs Lisa, Sam, and Jane. All of them build organization and made sales as follows Lisa 50 sales, Sam - 40, and Jane - 30. In this case according to the 50% rule, in order for Ben to achieve rank, only 25 sales considered from Lisa, 40 from Sam and 30 from Jane. Ben did not qualify for the rank Director100. Because the total sales volume to achieve the rank calculated as follows: 25+40+30=95

Example 3: Ben has recruited three IBOs Lisa, Sam, and Jane. All of them build organization and made sales as follows Lisa 210 sales, Sam - 45, and Jane - 8. In this case according to the rules of 50% of qualifying volume, in order for Ben to achieve rank, only 50 sales considered from Lisa, 45 from Sam and 8 from Jane. Congratulations! Ben just became qualified for the rank Director100. Because the total sales volume to achieve the rank calculated as follows: 50+45+8=103

# 5. AIVDrop Bonus

AivDrop is a weekly Reward Earned in Aiv Tokens for up to 60 months. Reward is awarded every Sunday. The number of tokens awarded depends on the number of tokens that the IBO holds in its wallet. For more information see table # 3

Number of the tokens in the personal wallet	Weekly AivDrop Rate
1000 - 2500	0.1%
2501 - 5000	0.2%
5001 - 10000	0.3%
10001 - 25000	0.4%
25001 - 50000	0.5%
50001 - 100000	0.6%
100001 - 250000	0.7%
250001 - 500,000	0.8%
500,001 - 750,000	0.9%
750,001 - 1,000,000	1.0%

Table # 3

**5.1. AIVDrop Bonus Qualification.** To earn and receive the AIVDrop bonus, at least 1000 AIV Tokens must be held on the IBO's wallet. Attention: Wallets that have more than 1,000,000 AIV tokens do not participate in the AIVDrop program.

# **5.2. AIVDrop Bonus payout:**

AIVDrop bonus is awarded every Sunday to the internal AIVIA platform account of the IBO, and can be found under the "Transactions" section.

# 6. AivDrop Multiplier Bonus

The multiplier is a rate of increase in IBO's personal AivDrop, depending on the number of AIV tokens held in wallets in IBO's organization. For details, see the example below and table # 4

Table # 4

Number of AIV tokens in IBO's Organization	*Multiplier rate of AivDrop	
1001 - 10,000	x 1.5	

10,001 - 50,000	x 1.75
50,001 - 250,000	x 2
250,001- 500,000	x 2.25
500,001 - 1,000,000	x 2.5
1,000,001 - 10,000,000	x 2.75
10,000,001 - 100,000,000	x 3
100,000,001 - 250,000,000	x 3.25
250,000,001 до 500,000,000	x 3.50
500,000,001	x 3.75

# 6.1. AIVDrop Multiplier Bonus Qualification:

In order to earn and receive the AIVDrop Multiplier Bonus, IBO must hold 1000 or more AIV Tokens in the verified wallet. At least two team members who holds 1000 or more AIV tokens on their verified wallets. AIVDrop will be awarded until the IBO accumulates 1,000,000 AIV in the wallet. Attention: Wallets that hold more than 1,000,000 AIV tokens do not participate in the AIVDrop program.

# **6.2. AIVDrop Bonus payout:**

AIVDrop bonus is awarded every Sunday to the internal AIVIA platform account of the IBO, and can be found under the "Transactions" section.

It is important to know that the AIVDrop Multiplier Bonus is simply an increased rate of IBO's AIVDrop. This is not an additional bonus, but an IBO's personal AIVDrop multiplied by a rate based on the number of tokens held by IBO and its entire organization. Wallets that hold more than 1,000,000 AIV tokens do not participate in the AIVDrop program

For example: If Ben has 40,000 AIV Tokens in his wallet, the percentage of his AIVDrop Bonus is 0.4% per week. All IBOs in Ben's entire organization are holding 100,000 AIV Tokens, Ben will receive 0.8% (0.4  $\times$  2 = 0.8%) of AIVDrop or 320 AIV tokens (40000 X 0.8% = 320) next week according to this Compensation Plan, as indicated in table number 3 and 4.

Most rewards and settlements are calculated in USDT: USDT is the unit of account for all settlements: all volume, requirements, payments, Qualifications, bonuses are calculated and paid in USDT. The exceptions are the AIVDrop Bonus, AIVDrop Multiplier Bonus and Rank Bonus. Those bonuses are awarded in AIV tokens

#### **Prices**

Table #5

Product	Price	Volume	Creates Bonus Volume
Premium Package	650 USDT	650 USDT	Yes
VIP package	1200 USDT	1200 USDT	Yes
Upgrade from Premium to VIP Package	650 USDT	650 USDT	Yes

#### Attention!

In order to participate in the Marketing Organization of AIVIA WEALTHTECH, INC and receive bonuses according to this Compensation Plan, the IBO agrees to comply with all the Policies and Procedures, as described in the Policies and Procedures, the Terms and Conditions of the Application for Participation in the Marketing Sales Organization as an IBO and the terms and conditions of this Compensation Plan. All these documents: Policies and Procedures, Compensation Plan, Application of IBO or application for Legal Entity with all the Terms and Conditions, all those documents are an integral part of the IBO Agreement for all persons who are participants in the Marketing Organization AIVIA WEALTHTECH, INC. In the event of any conflict between this Compensation Plan and other documents, the IBO agreement, the terms of this Compensation Plan prevail over all other documents

**Predominance of the newest version of the document:** These publication of the Compensation Plan and any document referred to by these terms and conditions constitute an Agreement between the parties in relation to the marketing of the products of the Company and supersedes all previous Contracts and agreements of the parties verbal or in writing.

**Amendments:** AIVIA reserves the right to unilaterally review and amend these Compensation Plan. Users and / or / Subscribers accept and agree with all changes to Compensation Plan made by the Company from the moment of publication if AIVIA WEALTHTECH, INC notifies the IBOs about changes in this Compensation Plan. Publication on the website considered a notice to all IBOs.

# **GLOSSARY OF TERMS**

#### IBO

The person who submitted the application, signed the agreement paid one time 40 USDT for the activation of the Business Center and is engaged in promoting the packages of the AIVIA and building a marketing organization in order to generate income according to this Compensation Plan.

#### **Business Center**

business tracking center in the marketing organization with ID number assigned in the network organization of AIVIA WEALTHTECH, INC. All registrations, operations, structure of the trinary organization, promotion by rank, and complete accountability of volume, bonuses is carried out through this business center. No commission is paid to anyone for activating the Business Center.

#### Bonuses

The IBO earns a Bonuses for promoting our Premium or VIP packages. Please note: no commission and bonuses awarded or paid to anyone for the activation of the Business Center.

#### Company

The term "Company" or "AIVIA" is used in the text of the contract, Policies and Procedures and in the Compensation Plan and means corporation AIVIA WEALTHTECH, INC.

Level – The layers of downline IBOs in a particular IBO's Marketing Organization. This term refers to the relationship of an IBO relative to a particular Upline IBO, determined by the number of IBOs between them who are related by sponsorship. For example, if A sponsors B, who sponsors C, who sponsors D, who sponsors E, then IBO E is the fourth level of IBO A.

#### Sponsorship Line

It is also called the "leg." This is an organization and a downline of the IBO, which begins with his personally enrolled IBOs, and continues with all IBOs in this sponsorship line.

Marketing Organization - Customers and IBOs below a particular IBO Also known as Downline.

#### **Official Materials AIVIA WEALTHTECH, INC**

Printed materials, audio and video recordings and other materials developed, printed, published and (or) distributed by AIVIA WEALTHTECH, INC among IBOs.

#### **Qualification Rank**

The term "qualification rank" refers to the current rank of the IBO, determined in accordance with the Compensation Plan AIVIA WEALTHTECH, INC, for any period for determining the volume. In order to be considered "qualified" for a particular rank, an IBO must meet the criteria for that rank according to this Compensation Plan.

#### **Team Sales Volume**

The commissionable value of products sales to a retail customer generated by an IBO's Marketing Organization.

#### Sponsor

IBO directly above another IBO. The sponsor may also act as an Inroller for the new IBO.

#### **Token AIV**

The AIV Token is an integral part of the AIVIA ecosystem, which is used for internal payments and rewards for all participants. Tokens issued on the Ethereum blockchain for a total of 2,000,000,000 AIV.

#### All charges and calculations are made in USDT

USDT is the crypto currency that AIVIA accepts in the form of payment for the sale of packages and uses to calculate, charge and pay commissions and bonuses to IBOs.

**Spillover** - is the placement of personally sponsored IBO under any other IBO in downline.

**Trinary** – Marketing Organization under IBO in 3 X 9 formations, where only three Representatives allowed on the first level and it can go up to nine levels deep.

**Upline** – This term refers to the IBO or IBOs above a particular IBO in a sponsorship line up to the Company level.